

## **Table of Fees for Services**

Carefully read Item 4 and Item 5 of Form ADV Part 2A ("Brochure"), as these sections of the Brochure contain important details about Financial Navigators, Inc. advisory services and fees. Fees may be negotiable. The fees below will only apply to you when you request the services listed.

| Fees Charged by Investment Adviser                            | Fee Amount  |                                | Frequency Fee is Charged | Services   |  |  |
|---|---|--------------------------------|--------------------------|--|--|--|
| Assets under management fee                                   | Base fee of up to \$1M<br>Plus \$1M to \$2M<br>Plus \$2M to \$4M<br>Plus assets over \$4M | 1%<br>0.80 %<br>0.70%<br>0.60% | Monthly                  | Portfolio Management for Individuals and/or small businesses Financial Planning Services Consulting/Coaching Student Loan Advisory Employer Plan Services -ERISA |  |  |
| Hourly Fee  | \$250<br>\$175  |                                | As needed                | Consulting/Coaching<br>Student Loan Advisory   |  |  |
| Subscription Fee  | n/a   |                                | n/a                      | n/a  |  |  |
| Fixed Fees  | \$500 to \$10,000   |                                | As needed                | Financial Planning Services for non-<br>AUM clients<br>Employer Plan Services - ERISA  |  |  |
| Commissions to the Adviser                                    | \$0   |                                | n/a                      | n/a  |  |  |
| Performance-based<br>Fee                                      | \$0   |                                | n/a                      | n/a  |  |  |
| Other - % of Income   | % of annual income  |                                | Annual                   | Financial Planning Services  |  |  |
| Fees Charged by Third Parties                                 | Fee Amount  |                                | Frequency Fee is Charged | Services   |  |  |
| 3 <sup>rd</sup> Party Money<br>Manager                        | \$0   |                                | n/a                      | n/a  |  |  |
| Robo-Adviser Fee  | \$0   |                                | n/a                      | n/a  |  |  |
| Talk with your Adviser about fees and costs applicable to you |   |                                |                          |  |  |  |

## Additional fees and costs to discuss with your Adviser

| Additional Fees/Cost                | Yes/No | Paid To  |  |  |  |
|-------------------------------------|--------|----------|--|--|--|
| Brokerage Fees                      | No     | n/a      |  |  |  |
| Commissions                         | No     | n/a      |  |  |  |
| Custodian Fees                      | No     | n/a      |  |  |  |
| Mark-ups                            | No     | n/a      |  |  |  |
| Mutual Fund/ETF – Fees and Expenses | Yes    | The Fund |  |  |  |
| Trade Fees                          | Yes    | Fidelity |  |  |  |

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